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DESERT GARDEN NURSERY

401 EAST 110th STREET

LOS ANGELES, CALIF.

(Roy C. F. Cole)

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Bargain Descriptive List

of ☆ JAN 3 1 1952 ☆

Choice, Outdoor Grown

Cacti and Succulents

"Victory Gardens for Morale,
Let Cacti be your Hobby, Pal."

JUST BETWEEN YOU AND ME. The growing of Cactus and Succulents has become one of the most popular hobbies in America. Not just a hobby, but many folks make of it a business. As a returned soldier after the first world war—somewhat the worse for wear—it was apparent that I must find employment that would keep me out-doors, and I was marked for cactus. I started a small, back-yard nursery business and soon began to spend my profits for cactus plants. Everybody seemed to be interested in this new cactus craze.

My collection grew and before many months had passed, my entire nursery stock of shrubs, vines, trees, etc., had been traded for cactus or sold at any price in order to buy cactus. Many small rooted cuttings of cactus or other succulents that I am offering to you in this list for only a few cents cost me at that time as much as \$2.00 each.

My hobby became a business. This is one hobby that gets into your blood and stays put. Collecting cactus is a disease; they call it "Cactisetus". It is a disease that brings to its victims a greater love of nature. A clearer conception of God. It brings to folks in a war-mad world better health in mind as well as body. It makes new and better friends. I am certain of this for I can number mine by the hundreds all over the U.S. One cannot have too many friends; let me make you another one of my cactus friends.

My hobby is not only the growing of these rare, odd curiosities of mother nature, but includes the business of sharing them with you. I am forced to charge you something for them because I have to eat, however, I shall never price a plant at a higher price than it actually costs me to grow, plus a very small profit.

My prices are not governed by the prices charged by other dealers. I do not describe any cactus or succulent plant in elaborate, glowing terms and then price it at ten times its real value just because it grows easily and plentifully, and I could jip you out of some extra money. I could not hope to have customers buy from me through the mail year after year as many of them have and are doing.

My Guarantee. I will replace free of charge any

plant or plants you order from me if that plant arrives in too poor a condition to stand up and do its stuff if properly established and given a fair chance. I trust you to be the judge. Have had to replace about 20 plants in the last three years.

All plants are free from disease, scale, etc. Nursery is inspected at regular intervals by Department of Agricultural inspectors and in some states at destination.

I will greatly appreciate the names and addresses of any friends whom you feel would be interested in having one of my lists. If any orders come to me from them, I will be more than glad to make you a cactus present.

— DESCRIPTIVE LIST —

1. **Portulacaria afra.** Handsome, odd, sturdy African plant. Red upright trunk. Leaves small, glossy. A show plant for pot or garden. Grows fast and likes sun or shade, fairly good soil. 6 inch plant—5c. 2 year specimen plant—28c.

4. **Sempervivum tectorum.** Dark green, red-tipped rosettes. Forms fine, compact clusters. Rock garden or potted. Adult plant—9c; Small—4c.

5. **Aloe brevifolia.** One of the finest show Aloes. Cluster forming. Thick silvery-grey, compact foliage. Hardy, dwarf Aloe. Spikes of red flowers. 3 inch plant—12c; Larger—18c, 40c; Small offsets—6c.

Note—Send me your "Cactus and Succulent problems. Glad to help if I can. All plants are mailed postpaid unless otherwise listed. In fairness to me, if your order is for less than \$1.00, please send 15c to cover cost of postage and packing. Cash or money-orders preferred, but stamps for small orders will be all right.

7. **Opuntia rufida.** Miniature cactus tree with small oval pads, covered with fuzzy red, close set hairy bristles. 4 inch plant—9c; 2 inch—5c; Larger—38c.

NOTE—All the Opuntias (true cactus) listed here have been selected for mail-order friends because of their flowering qualities, hardiness and plant beauty. Do well in average soils. Water sparingly if planted in pots. Cuttings can be taken from them for new plants. Heal all cactus cuts of cactus for a number of days by standing them upright in semi-shade. Then stand them in coarse soil or sand until rooted. Water very little while cuttings form roots.

8. **Op-dejectii.** Upright habit with slender pads or branches. Has numerous spines. Orchid-like, long lasting, golden and red flowers. 6 inch plant—11c; Larger—18c. C-2c.

9. **Op-myrcadasy.** Like No. 7 only fuzz covering is golden in color. Same prices.

10. **Op-sublata.** "Devil's Club Cactus". Upright, thick branched, club shaped; freak of nature. Scattered, long thorns when full grown on each club. 5 inch husky plant—9c; 2 inch—5c. Much larger specimen—24c.

11. **Op-tomentosa.** "Velvet Cactus". Each dark green, oval shaped pad is spineless and to the touch feels like real velvet. One of the most handsome and different of Opuntias. Makes beautiful, upright potted or garden specimen and grows into value. My first specimen plant cost me \$5.00 plus 10 rose bushes. 6 inch plant—12c; 10 inch—18c. C-4c.

12. **Op-monacantha.** Numerous, showy, thin, green, glossy leaves or pads on upright stems, forming small cactus tree. Orchid-like, golden flowers through summer, followed by pear-shaped fruit pods that remain on plants until ripening the third year (edible).

Can be taken off first year and planted as cutting, grows into plant oddity. 3 inch plant—5c; 10 inch, branched—36c.

13. **Op-monacantha varigata.** The "Marble Cactus" or "Saint Joseph's Coat". One of nature's strangest. A hybrid of No. 12. Growth habits and shape identical. Strange part is that the leaves continually change in color. Some of my plants have leaves that are marbled in gold, red, pink, green, blue, white. Spines are long and scattered. They can easily be cut off as the new, colorful leaves grow out. Let's get this straight, sometimes, certain of the leaves remain the same colors for months but the majority change. 7 inch plant—16c; 4 inch plant—10c; 2 inch—5c.

All my cactus and succulents are grown out of doors, which makes for strong, hardy specimens. Plants grown in hot-houses very often pass out en route to the customer when sent through the mails. They do not always stand up well when introduced to different conditions, changes of temperatures, soil, etc. It is tough to pay a good price for these plants and have them pass out for you. Of course they look pretty in the books and are pretty. They often struggle along for some time trying to survive, most of them cannot make it, not even in California and should remain in the hothouses.

14. **Op-braziliensis.** The Christmas Tree Cactus. Vertical, thick trunk. The several long spines are not wicked, add attractiveness. Good specimens win ribbons in any Cactus exhibit. Good soil, drainage, partial shade, average watering through summer. 8 inch plant—16c; 5 inch—8c. C-3c.

NOTE—Have you a garden club in your district? Will be glad to furnish free (except postage) some nice specimen plants for first prizes in your Garden Club exhibit. Would appreciate my business and address on the program.

16. **Op-frutescens.** Mass of pencil-shaped small branches from upright stems forming fine novelty cactus. Red flowers changing to colorful seed pods. 6 inch, branched plant—18c; 4 inch—8c. C-2c.

17. **Op-discata.** King of the OPUNTIAS. Mature plants develop flat, thick slabs wash tub size. Almost spineless. Large, silky, yellow flowers, then gigantic fruit pods. Edible. On account of the great weight of these plants, a medium size slab or cart-wheel is suggested for mailing. They are taken from the large plants here each month and healed for 6 to 8 weeks. When you get yours it is ready to stand in the garden or large pot, just an inch or so in soil. Forms roots and grows quickly into a plant that is really something. A he-man cactus. 12 inch wide slab—48c; 18 inch—\$1.50; Small—23c.

18. **Op-gigantea.** Fast grower. Prolific bloomer. Very wicked spines. Showy yellow flowers. Large, edible fruit (do not guarantee fruit to stay put in other states. 6 inch rooted slab—12c.

20. **Trichocereus spachianus.** One of those high growing, clump cereus you see in the books on Mexico. I know of no finer plant for cactus garden or pots. Handsome snow-white, six inch across flower. One plant here, 9 inches high, had 12 flowers and 4 buds at one time, almost covering the plant. 6 inch plants—38c. Specimen clump, fine for exhibits—\$2.40. About 4 lbs., postage on this order but I don't want to get rich anyway .

21. **Sedum quantamalense.** Forms dense, low clusters of wax-like clusters of firm jelly-bean shaped

leaves that change to scarlet red in late fall. Often called "Christmas Cheer". Will stand low temperatures. Yellow flowers. Excellent for cactus garden borders. Dish gardens for color. Porch plants or gift pots. Generous cluster plant, can be divided—25c; Single plants—3c.

22. **Klenia foicoides.** Blue finger plant. Grows like small blue shrub. Oddity in exotic succulents. Fast growing. Average soils. Likes water in spring and summer. Ten inch plant—11c; Three inch—4c.

SPECIAL—Do you like to grow plants from cuttings? Well, try this big bargain "grab bag" offer—100 cuttings from choice succulents, easily and quickly rooted right in your garden or get them started in your sun-room boxes for spring planting in the open ground or individual pots. Many of these should have a summer value of ten times their cost. Guarantee over 30 species, 65c postpaid or 50c with other order.

23. 30, each different species of good succulents as ones in above **SPECIAL** postpaid for 27c or with orders 15c.

24. Ten cuttings of different choice **MESSEMBRYANTHEMUMS.** Fast growing, riots of flower colors for the rock garden or window box. Just lay them in any soil and watch 'em grow. Average plant watering to start. 12c.

27. Another fine oddity in African plants. **GLOTTIPHYLLUM NELII.** All summer flowering—Yellow. Alias **RESERVOIR PLANT** or **SELF FEEDER**. Needs little or no attention after planting in garden. 4 inch plant—9c; Small—4c.

28. **Epiphyllum crenatum.** One of the fine **ORCHID** Cactus for window pots or porch specimens in summer. Long, sword-like smooth, thick leaves, from the edges of which come the flower buds that develop into large, fragrant, snow-white wonderful flowers. Many dealers sell cuttings of this one for more than I charge you for a small plant. Branched 6 inch plant—37c; 1 year, 3 to 5 inch plant—14c.

29. **Klenia articulata.** Candle or Weiner Cactus. Branching, leafless except at top of smooth weiner shaped stems. Yellow flowers at top like candle flames. 6 inch branched plant—9c; Smaller—5c. Easily grown, most any soils. Little water.

30. **Echinopsis multiplex.** A "HEDGEHOG CACTUS". Globular, small barrel cactus. Multiplex, means multiplies and it really does. Forms handsome cluster of globular growths all over the mother plant. Each one can be used as cutting. Flowers are very large and pretty pink, six inches across. Baseball size plant often has 6 to 8 flowers at one time. Close spines harmless. 1 inch globe—6c; 2½—14c; 3 inch (2 year) plant 30c with orders.

31. **Rhipsalis pendulatum.** Pendant plant having odd, trailing pencil-like leafless stems. Miniature, strange flowers. 5 inch plant—9c; Smaller—5c.

32. **Mesembryanthemum bulbosum.** Grows 6 inch upright slender branches from small bulbous roots. (Genera—"trichodiadema"). Free flowering, delicate purple and pink. Plant for deep roots. 2 year plant—12c; One year—7c. No extra care.

33. **Echinopsis tubiflora.** Hedgehog type. Similar to No. 30. Flowers white. Same price.

34. **Sedum pachyphyllum.** Small clusters of red-tipped BABY-TOES. Like candy jelly-beans on short stems. Water freely in summer. Good soil. Can enrich. Clump—9c.

35. **Sedum stahlii.** "Rattle Snake Buttons" or

"Creeping Beads". Short stemmed, hardy, novel plant. Clusters of glossy, brown, pea size beads. Really good. Cluster—6c.

36. **Sedum adolphii.** Colorful, golden, fat small leafed succulent. Lends cheer to your garden or window plants. Hardy, grows easily. Average watering and soil. Can fertilize. 3 inch cluster reduced to 11c; Small—4c.

38. **Crassula tetragona.** "Princess Pine". Very popular and adds much to any garden. Fine, singly potted. Like miniature pine trees. Steal this oddity for 1c per inch in plants up to 15 inches. Average watering, fair soil. Shade or sun.

39. **Sedum dendrideum crestate (praealtum).** Very choice oddity. Grows fan-shaped thick branches tipped with small green leaves. Flower sprays of lemon color. Is a winner at shows. Small plant—4c; 8 inch branched specimen plant—14c.

40. Above plant—not crested form. 4 inch branched plant—7c; Smaller 4c.

41. **Sedum treleasei.** Handsome, husky, miniature plant. Not plentiful. Close set, fat, snow-white, jelly-bean shaped leaves. 4 inch plant—8c; Small—4c.

37. **Oscularia deltoides.** Only two plants in this genera. I offer you this specie at 8c each. Pink flowering (miniature) in spring months. Strong, wire-like stems forms miniature bush. Leaves—boat shaped. Average plant treatment.

NOTE—During the past few years I was forced to make you wait too long for your plants in a few instances. This bottleneck has been eliminated for shipments from now on. Expect to get all orders in the mails promptly. If rains or any unforeseen reason holds up mailing for an extra day or so, you will get extra plants as compensation.

43. **Echeveria secunda glauca.** Common "Hen and Chickens". Really grow in Southern California. Always popular. Sent to you at about postage and handling costs with orders. 2c, 4c, Cluster 12c.

44. **Bryophyllum, alias Kalanchoe tubiflorum.** Miniature plants grow on leaf edges of these pretty African plants. New plants grow in your flower pots from these. Foliage is mottled brown; long-lasting red-bell flowers, often in winter. Small—2c; Adult, 10 inch plant—12c.

45. **Echeveria weinbergii alias Byrnesia Weinbergii, Graptopetalum Weinberg.** Popular name—GHOST PLANT. The thick white leaves detached from the plant and placed on coarse soil or sand forms new, fine plants. Grows easily, no special treatment.

NOTE—Protect all these plants from sow-bugs, they eat the roots. Slugs and snails. Spring is the season to get an early start in ridding garden of these fifth columnists. De-Hitlerize your garden, it surely pays.

47. **Selenicereus macdonaldiae.** "Queen of Night". Long, serpent-like, slender branches—but the massive, fragrant flowers that burst into flower during summer nights, often 14 inches across is something to talk about. No other flower describes its beauty. Stems used for holding grafts of Rat-tail or Xmas Cactus. Two year plant—29c; 7 inch plant—12c; C-8c.

48. **Cereus peruvianus.** Peruvian Apple. Pipe organ type, night blooming cereus. Flowers like No. 47, smaller—about 6 inch. Seedlings—11c. Stocky rooted branch—30c. 10 inch plant—37c. Fine potted or for summer garden. Good soil. Not extra hand watering.

46. **Mesemb-lemanii.** Boat-shaped leaves, likes sun, low growing cover plant. Flowers, yellow. 2 inch plant—3c; Cluster—9c.

49. **Christmas Cactus.** "Zygo Cactus epiphyllum. 2 SPECIALS for this season's bargains. One Xmas and one handsome hybrid, flowering about Easter-type. Plants average 4 inches and branched—both for 33c. 5 different leaves for cuttings—5c. Small plants—8c each.

NOTE—After receiving these plants in the mails, it's best to cover them with water for one-half hour before planting. Permit them direct sunshine gradually. Do not water heavily until new growth shows or at least until plants have "taken hold". As for succulents other than Cacti, water and care for as Geraniums.

Use no fertilizer on true cactus except Bone Meal. Exceptions are: Phyllo and orchid kinds. Xmas Cactus, Cereus Cactus. Never the slow growing, thorny, spiny types as the barrels or prickly pears, etc. You can really be too kind with these.

Scale and Aphids, Mealy-bugs and plant lice are under-cover agents that get in their worst blows in dark or shady locations with poor ventilation. For cactus scale, erase with an old tooth brush. Does not harm a cactus to remove soil from all roots and if Mealy-bugs are on them wash roots clean and replant in fresh soil; spray with "Volk". I recommend suds made with tablespoon of IVORY soap to gallon of warm water. Wash or spray them with clear water in a few days after using soap spray.

50. **Stapelia varigata.** African carrion plant. Excellent potted novelty. Grows best in sandy soils and little water. To see a single flower of this plant is worth more than the money spent for it, a perfect star on a mottled mat of velvet. Offer you 3 different species with different flowers for 22c. Flowering size "varigata" for 8c; Cluster—35c.

51. **Euphorbia mammillaris.** African corn-cob, and looks like one. Should be in all collections. It's different. Needs little water. Garden soil. 3 inch plant—8c; Larger specimen (2 year plant)—35c.

52. **Phyllo Cactus Latifrons.** "ORCHID CACTUS". This fine pot plant is a night bloomer. Large white flowers six inches across. Blooms through summer and fall. 8 inch branched plant, flowering size for 19c; Larger—40c; Small—8c.

52a. Why not propagate a few of these fine plants for yourself? It's interesting, profitable and easy. Root them in medium coarse sand, half soil. In all soil spare the water. Establish in pots or containers when new buds appear. 10 different, choice cuttings for only 40c. Phyllos and Epiphyllums.

200. **Phy-cac-ackermanii.** A tropical beauty from Old Mexico. Large, red flowers through summer. 1 year plant—19c; 2 year—37c; C-5c.

53. **Aloe ciliaris.** The climbing FIRE-CRACKER aloe. Tall, climbing stems that flower freely with bunches of fire-cracker effect. Nice potted plant with trellis. Average soil. Don't over water. 10c, 20c, 30c. C-3c.

54. **Aloe nobilis.** Short, thick, bright green leaves. Forms close clump. Scarlet flowers, lasting. 4 inch plant—9c; Larger—18c.

59. **Haworthia subfasciata.** African beauty, a window plant. Not un-like small pineapples in shape. Silvery lines across the brown tapered leaves. Far from common. Forms small, compact cluster. Spare the water, average soils. Semi-shade. 3 inch high specimen plant—23c; Offsets—9c.

60. **Euphorbia capet medusae.** Weird, octopus-shaped. Small, round stem plant forms globular head from which grow serpent-like branches, having dainty

white flowers at terminals. Small, head forming, branched plant—39c; 4 inch rooted cutting—9c.

61. **Chamacereus sylvestrii.** PEANUT CACTUS. Each single plant will soon make new compact growths resembling handful of Un-shelled Jumbo Peanuts. Flowers are orange-red and plentiful. Grows easily from cuttings. Single plants fine in dish garden group planting. Cluster 11c, 18c, 35c. Single 2c. Semi-shade.

62. **Aloe seeds.** Assorted kinds. Plant as you would any flower seeds. Do not cover with glass. Use "Semesan" if they show signs of damping off. Keep them moist and in warm, light place. Transplant singly when husky and about $\frac{1}{2}$ inch high. 10c.

63. **Mesembryanthemum seeds.** Choice assortment from my best specimen stocks. Some rare, in packets. Grows quickly and with no bother. Garden soil and sand. Cover with glass until seeds appear. Per generous packet—15c.

The following seeds from my own nursery grown stock at 10c per packet. Italian cypress (*cupressus sempervirens*). Cotoneaster pannosa. Eugenia hookeriana. Hybrid poppies. Dykia sulphinaca—see No. 106. Mexican fire-bush. Gasterias.

64. Generous packet assorted STAPELIA SEEDS. Germinate fast. Plant as for Aloes. 10c.

65. **Echeveria hoveyii.** Prettiest and most valuable of all this genera. Plant shaped like a large rose. Petals strong, thick, like white marble mixed with pink and blue. Brittle—requires extra care in packing. 1 inch plant—9c; 3 inch—22c; Full grown plant—38c.

Echeverias do best in rich soils. Sunny locations for best coloring. No extra water.

67. **Echeveria simulans.** Clustering rosettes with green leaves tipped with pink. 3 to 5 inch plant—14c; Offsets—8c.

69. **Hoya carnosia**, the real WAX PLANT. Always valuable. Cord-like stems, vining. Dark green, waxy leaves. Flowers almost unreal, like enameled white and pink wax. Year old flower size plant—26c.

70. **Hylo-cereus speciosus.** Slender, three angled, red flower, day-bloom, cereus. Only small plants of this—17c.

71. **SPECIAL**—Assorted flower size plants of seed grown and cuttings of Phyllo cactus and Epiphyllums. These are un-named and should develop into handsome ORCHID flowering potted specimens—8c each. limit each order 10 plants.

72. **Wreckeo-cereus tonduzii.** Beauty from Costa Rico. Flowers like pink-white water lilies. Has slender 3 or 4 cornered branches. Average 6 inch plant—11c.

73. **Cyanotis somaliensis** (Cat's ear). Curious, cat-like, hairy-eared plant. Flowers purple, golden centers. Potted plant or shaded garden. Cuttings easily grown, why spend 12c for specimen plant when cut costs 2c.

74. **Mesemb-faucaria.** The "Tiger's Mouth" or "Shark's Jaw". Small, compact plant. Boat-shaped, fat, tooth-like leaves, forming a jaw. Easily grown, multiplies. Has wonderful lemon-colored flowers. Not common. 11c, 22c and 40c.

78. **Crasulla monticola.** Sister to "Button on the String". Green leaves change to red and green in fall and winter. Flowers freely and grows easily. Fine for rock gardens or window boxes. 2 inch plant—3c; Large specimen—12c.

82. **Sedum glaucum.** Rock or miniature garden cover plant. White, starry flowers. 5c for small cluster.

83. *Sedum acre*. Close to the ground—flowering sedum. Good cover. Cluster—5c.

85. *Cereus formosus monstrosus*. One of the best in freak growth plants. Positive curiosity. Have large one valued at \$100.00. They grow slow but become really valuable. Fine pot specimen or summer outdoor garden. Egg size plant—28c; 2, 3, and 4 year plants priced at 60c, \$1.20, and \$2.50 each.

86. *Cereus Peruvianus monstrosus*. Taller growing than No. 85. Just as odd shaped and valuable. Priced the same.

89. *Pereskia-pereskia*. Parent of all cactus. Native of West India. Vine-like and has strawberry-like leaves in spring, summer and fall. Handsome clusters of Apple tree flowers in late summer. 2 year, 6 to 8 inch plant—11c; Small—6c.

90. *Agave Americana*. 4 different kinds of these at 5c each. These CENTURY plants are hardy, odd, husky specimens for potting or out-door gardens. Heavy soil is best but most any will do.

87. *Agave Tequilana*. A fine pot plant in the century plant family. Slender type. Grows better in the garden through summer than in pots. Most any soil will do. Water sparingly. Sharp pointed, dagger-like leaves close together, really wicked. 4 inch plant—8c; Larger, year old plant—20c.

96. *Euphorbia Pendula*. Leafless, odd, trailing, slender, branching plant—8c. C-4c.

97. *Billbergia nutans*. (Billberger Lily). Odd, lily-like plant. Grows fine in pots. Handsome tubular-shaped, drooping, bell-like flowers that last for many days. A plant that really grows in value. Flowering size—8c; Larger ones—22c and 70c each.

98. SPECIAL. All mail orders for plants amounting to \$1.00 or more, delivered here on Mondays of each week will receive free, FIVE (5) fine, different plants (my choice).

NOTE—Please mention ~~1512~~ Folder when ordering. Through error some of the numbers listed here are numbers of other plants in previous lists.

99. ANOTHER SPECIAL. 50, all different cuttings of choice Cactus and Succulents postpaid for only \$1.00. Plant these cuttings in coarse, sandy soil, until roots form, then transplant where you want them to stay put. Plant Cactus by itself. Succulents by themselves. Water the Succulents as you would Geraniums. Just barely stand the Cactus cuttings on the soil until rooted, very little water. Just keep the soil from drying completely and you will really get results. Transplant to pots or garden and water when Cactus shows signs of new growth. This is a real bargain for many choice kinds and easy to grow. I will send rooted cuttings as far as stock surpluses go. Some will be small, but often are the best.

106. *Dyckia Sulphinaca*. One of the finest plants for a pot specimen that grows. Odd shaped, very much like the top growth of pineapples. Adult plant fills 6 inch flower pot including offsets in one season; flowers each summer. Flowers like sulphur colored bells, in tall pendants. Requires extra packing, more postage, but I can take it. 3 inch cluster size—30c; Small—12c.

107. *Echeveria Elegans*. This is a snow-white beauty. Compact, fat-leaf, ball-like, rose-shaped plant. Forms handsome, close packed clusters. Can be separated when new plants are wanted. Fine pendant flowers. 3 inch, flowering size specimen, now only 14c; Larger—40c; 1½ inch for 5c.

California customers please include Sales Tax of 3c for each dollar purchase on all orders.

108. **Opuntia imbricta.** The wicked spined, chain Cactus of Mexico. Paper-like but sharp, are the harmless looking spines of this oddity. We trim the points before shipping, but they soon grow out. I pity the plant inspector that gets a handful of this one when he examines package. Grows upright and is fine specimen for collection or exhibits. 4 to 6 inch plant—15c; Smaller—10c. C-2c.

109. **Aeonium arboreum.** Native Morroco. Famed as the Desert Rose. Upright, strong branches topped with head of rose-like leaves. Flowers here in winter and summer, with large pyramids of golden flowers that stay put for weeks. 4 to 6 inch plant for 6c each. Large specimen plant of flowering size mailed for 45c. Most of this 45c is for postage and packing. Small plants wilt easily when sent through mail for great distances. Place in water for a half hour before planting and give them sun slowly at first, then watch 'em grow in any soil. This water soak, before planting is good for all plants.

110. Same plant as above only that the foliage is a much darker brown. Same price.

114. **Gasteria cheilophylla.** African bow-tie plant. Thick, tongue-like leaves, strange and beautiful. Average soil, water sparingly, semi-shade. Fine potted. 2 inch plant—8c; Flower size, average leaf spread about 6 inch, 2 year plant—32c. Full grown specimen, about 12 inch pot size for only \$1.40.

NOTE—Please write me if you care to purchase large cereus, Cactus or Succulents of any kind. I am overstocked and need the room for mail-order plants. Can save you money. I refuse to sell these to dealers here. I would rather stand by my mail-order friends throughout the country and give them a deal than to sell them here for more money. Mail-order friends have made it possible for me to build this business, right through the depression and I won't let them down now.

115. **Aloe alva.** The Mackerel Aloe. One of the finest pot plants in Aloes that I ever met up with. Deep, dark red spikes of showy flowers in summer. Short, fat leaves has covering not un-like that of the skin of a mackerel. Grows readily in any soil. Do not plant aloes very deep, and water sparingly. Needs reasonable amount of sunshine. 2½ inch plant—5c. Larger ones really are heavy, from the postage point of view, but will send a good size flowering plant for 40c or 28c with orders of \$1.00 or more.

117. **Crassula arborescens.** This plant has for years been sold for Cra-argentia. The real C. arborescens has a rather white leaf and at present is almost non-existent. I have a few small plants at 35c each.

120. **Nyctocereus serpentinus.** Serpent Cactus. Night flowering, but blooms last into each day. Large, fragrant, lily-white flowers through the summer. Plant branches grow upright, about broom-stick thickness, covered with very short, close-set showy but harmless spines. Grows rapidly if given good rich soil. Water more than other cactus types when plant is growing. No collection is a collection without this plant. 3 inch plant—7c; 6 inch—23c; Larger, flowering size sent with orders for \$1.00 or more, only 40c.

121. **Euphorbia cereiformis.** Like the CORN COB. 2 inch plant—6c.

122. **Haworthia attenuata.** Like No. 59, except it has no lines, but closely dotted with white pearls. inch plants for 10c; Specimen 3 inch flower size for 14c. A WINDOW plant to be proud of. Any soil, little water. 3 inch plants—23c; Offsets—9c.

123. **Haworthia cymbiformis.** Thicker leaf pads than No. 122. Beautifully marked. 2½ inch plants—11c; Rooted offsets—6c.

125. Ten different, small rooted offsets of different varieties in Haworthias for only 40c.

124. Ten different adult, flowering size plants of choice Gasterias and Haworthias for only \$1.35. Two year or better plant, worth at least 25c each.

126. **SPECIAL**—A miniature, but sturdy, dwarf Euphorbia. A cluster of small corncobs on a stick. A really rare oddity in African Veldt plants. 1½

Defense Bonds and Stamps are more important than anything else, but after that, if you can buy a few, bargain priced plants, I can buy a few stamps also.

127. **Cotyledon undulata.** Handsome, odd, powdery-white, wavy-leaved su. High pendants of pretty, bell-like flowers. 2 inch plant—6c; 6 inch plant—10c. C-3c.

128. **Haworthia retusa.** A rare window plant. Each fat, boat-shaped, close-set leaf that forms the compact plant has a distinct window, giving light down to the plant base. Often called the "Deer Foot" plant. Each leaf is shaped like a deer's foot. Delicate flower pendants through the summer. Oh, what's the use, I'll have to show you this one, cannot describe it. 3 inch adult plant—40c; 1 year plant—23c.

180. **Gasteria verrucosa.** Each known Gasteria are beautiful and strange plants. Live and multiply for many years. All flower from upright stems. Plants are hardy and the thick, tongue-shaped leaves are oddly marked. This one is offered you—2 inch plant for 12c; 5 inch—27c.

129. **Gas-maculata.** Another fine one, but marked differently. Priced as No. 128.

130. **Gas-pulchra.** Long pointed leaves, flecked with sugar-like dots. Not common. 2 inch plant—35c; Large, 8 inch spread plant—\$3.50.

131. **Gas-neliana.** Rather glassy, clean, bow-tie plant. Newer type. Small plant—12c.

132. **Gas-disticha.** Darker than the others. Real odd. Only small plants—12c.

133. **Delosperma echinatum.** Novelty Mesemb., like miniature pickles. Flowers almost continually—yellow. 5 inch plant—8c; C-5c.

134. **Mesemb., roseum.** Lovely, fast growing, soft, pink flowers. 5 inch plant—8c; C-5c.

135. **Mesemb., rhomboideum.** "Child of the Sun". Very odd; fat, small leaves. Darker than No. 74. Priced the same.

136. **Mesemb., aequilaterala.** Thick, watery attractive leafed variety; flowers all summer. Fine potted or garden. 3-5 inch plant—5c.

Crassula aboreum—same as No. 109-110.

137. **Sedum allisimum.** Fine rock garden, starry white flowers, creeper. Plant—2½c.

139. **Mammillaria elongata.** Golden-thumbs. Tiny yellow flowers, force through the golden spines. Red seed pods. Forms small clusters. 2 inch, ready to cluster plant—17c.

140. **Aloe striata.** Coral Aloe. Probably handsomest of all aloes. Grows to 3 feet, then flowers March through May. Owing to thick, heavy leaves of offsets, plus space and careful packing, average 5 inch plant—35c, a bargain. Seedlings 10c ea.

NOTE—If large Aloes are wanted, please write for my low prices . . . name the kind.

141. **Aloe saponaria.** Rather dwarfed variety, but pretty and large red flowers. 2 inch plant—8c.

142. **Aloe distans.** Fat, stubby, deep green leafed

aloe; red flowers. Fine potted. Heavy 5 inch plant 38c.

143. **Aloe spinosissima.** Handsome, light green, toothed-edged, showy plant. Fine for pots or garden. Develops large heads of red flowers in Spring. Only good-sized, weighty offsets can be obtained—each 15c. NOTE—Aloes will almost take care of themselves. Don't be too kind. Sun and water sparingly. If in ground, water when planted and that's all. Potted—water, but no wet feet for long. Are very easy to grow and fine.

144. **Crassula multicalva.** A potted multicalva is a beautiful thing. Flowers here winter and summer. Very impartial as to soils or watering. Sprays of pinkish flowers that keep for days as cut flowers. Fine hanging pot plant. Large flower size plant—38c; 6 to 10 inch plant—12c. C-5c.

145. **Crassula arborescens**, now classified as *C. argentia*. Grows strong and easily in any average soil. Pinkish-white flower sprays. Husky, short trunk, thick waxy leaves. I have shipped at least 50,000 cuttings of this fine and popular plant to eastern and northern dealers in the past. Excellent house plant. 4 inch plant—5c; 8 inch plant—14c; C-2c.

146. **Bryophyllum pinnatum.** Air-plant. Pin a leaf on the kitchen curtain and it grows. Baby plants grow from the leaf edges. Good novelty plant for potting or garden. No special soil or watering. Reddish, bell-like flowers at the ends of tall growths. Native of Madagascar. Small plant—6c; Large—22c.

149. **Aloe aristata.** Another African pineapple-shaped, small, strange plant that will do fine as a pot plant. Not much watering for best growth. Not plentiful. Small plant—38c; Larger—55c.

151. **Haworthia magaritifera.** Handsome, white dotted plant somewhat like No. 59. 3 inch plant—23c; Offsets—9c.

152. **Drosanthemum speciosum.** When out-door grown will form compact mass 18 inches across. Green centered, orange-red flowers almost hide plant for weeks in summer. 5 inch plant—9c. Why pay more? It grows fast.

153. **Euphorbia splendens.** CROWN OF THORNS. Blood-red flowers and small green leaves grow on thick, spiked branches. Flexible and can be trained on small pot trellis. 6 inch plant—15c.

154. **Scarlet Bugler. Cleistocactus baumannii.** Flowers freely and with many bright, scarlet, bugle-like flowers. 3 to 5 inch plant—19c.

156. **Echeveria secunda.** More delicate than the well known "Hen and Chickens"—5c.

155. **Silver cereus.** CLEISTOCACTUS STRAUSII Handsome red flowering, silvery, soft spine covered cereus. Becomes very valuable with age. Sends out new growths that make fine cuttings. 3 inch plant—27c; 6 inch plant—55c; Two year old, larger plant with new growths—\$2.00. Garden loam, leaf mold and a little slacked lime.

157. **Echeveria gilva.** Thick, waxy leafed, copper color rosette. Fine potted or rock garden. Offsets should bloom first season—18c. Handsome specimens—70c.

NOTE—Almost without exception, Echeverias have dainty, colorful flowers on tall stems. Last for days. Easily grown and grows numerous offsets. Plants are not unlike thick petaled roses. About 80 species and few of them look anywhere near alike. Good garden loam that will not pack when dry. Partial shade in

hot summer. Will appreciate fertilizers once in a while.

159. Small, valuable cuttings of that fine *Cactus*, No. 85, each 12c.

162. *Ruschia karrooica*. A fast growing, colorful Mesemb., that is flower crazy. This family of mass flowering plants does not ask for extra rich soils. Sunny locations are where they do their best. No excessive water. Special—5c ea.

160. A real steal—5, each different, *Echeverias*. Small colorful plants for 35c.

If any *Cactus* seems to be healthy but shows no signs of growth after a long period in pots or garden, remove plant from the soil, wash the roots clean. If base of plant has decayed spot, cut it from plant or roots and cover cut with lamp-black (this replaces healing the cut for days) replant firmly in soil, water very little for a few weeks.

Have you extras of small *Cactus* to trade? Send self-addressed, stamped envelope and description, also name plants you wish in return. This makes you a member of my "All American *Cactus Club*". Some other member may have just what you want.

Cactus and *Succulent Books*. If interested I will send you data concerning two fine new books, one about *Cactus* and the other *Succulents*. The most informative, best illustrated books I have yet come across. Many colored pictures, names, care, grafting, seedlings, soils, waterings, sprays, pests, etc. Cost is \$1.00 and \$1.50.

163. *Ceropegia woodii*. The Rosary Vine. Silver spotted heart-shaped leaves. A fine, odd plant for potting. Delicate trailing vine with purple flowers. Small bulbous root. Easily grown indoors or for porch plant. Worth much more than my price of 12c.

165. *Klenia radicans*. Waxy-green, oval-shaped leaves. White paper covering of the flowers (yellow) remain fixed and pretty for months. Plants—5c ea.

166. *Cotyledon wallichii*. Small plant, stocky trunk, and thick, powdery-white leaves. Has bell-shaped pendants of red flowers. Sun loving. Any good soil. Native Africa. 2 inch plant—12c.

167. *Cotyledon orbiculata*. Similar to No. 166, but with sprays of pinkish-orange bells. 5 inch plant—9c; 9 inch—15c; C-3c.

168. *Rhipsalis teres*. Grows slender, stiff, pencil-like stems. Strange leafless oddity. Pale yellow flowers at tips. Easily grown. 6 inch plant—8c.

169. *Cotyledon undulatum*. Like No. 166 except that the powdery-white leaves are handsomely waved. Not common. 6 inch flower size plant—28c.

170. *Cactus Crests*. Saucer-size rooted slabs of these *Cactus* freak growths. (They really are strange growths) 75c each. Small crests of *Opuntias* at 23c. Plant in pots and with average soil. Spare the water.

171. *Sempervivum arachnoideum*. Small rosettes of rare beauty, silvery cob-web effect over the top—9c each.

172. A hybrid of No. 171. Without the cob-webs, but forms handsome clumps, 3c ea.

To my many *Cactus* friends and to all the new ones I hope to have, let me wish you success with this fine, popular hobby and remember, that "It is better to establish a ten cent plant in a dollar hole than to plant a dollar one in a 10c hole. I thank you.